

Job Title:	Small Business Affiliate (SBA)	Job Category:	Economic Development & Small Business Education
Location:	Nationwide	Structure:	1099 paid weekly by direct deposit
Compensation:	<p>UPFRONT INCOME \$990.00* educational stipend for each one-hour Access To Capital class facilitated. Teach one per month or several per day.</p> <p>BACK-END INCOME Additionally, SBAs are paid 1% of the capital raise of participants. This generates, on average, \$10,000 of back-end income per class.</p> <p>PASSIVE/RESIDUAL INCOME While we are not a MLM, override commissions of 1% of the capital raise is available for five levels deep rewarding Affiliates for developing sub-Affiliates.</p> <p>*Average of twenty attendees with ten enrolling in the grant-subsidized program. They pay a reduced \$99 enrollment fee (normally \$2,500 but has \$2,401 grant funding) and that full amount is paid to the SBA.</p>	Position Type:	<ul style="list-style-type: none"> • Flexible schedule • Part- or full-time • Training provided at no cost • Management/leadership opportunities available <p>No sales involved—just create awareness of the grant-subsidized program. If they follow through, you get paid.</p> <p>There is NO cost to become an Affiliate and NO required purchases.</p> <p>The Small Business Affiliate role is ideal for anyone who can simply share our Memorandum of Understanding (MOU) with prospective hosts and then schedule a three-way call with your trainer.</p> <p>Small Business Affiliates can simply set up the free class and/or teach it.</p>
Timeline:	Immediate	Date posted:	May 15, 2019
Applications Accepted By:			
<p>E-MAIL: HR@INNOVATIVECAPITALSTRATEGIES.COM</p> <p>Subject Line: Small Business Affiliate Application</p> <p>Or mail to: Innovative Capital Strategies, Inc. Attn: Affiliate Selection Committee 112 East Line Street, Suite 204 Tyler, TX 75702</p>		<p>PLEASE INCLUDE:</p> <ul style="list-style-type: none"> • Resume or bio • Cover letter listing why you are interested and a good fit to be a Small Business Affiliate <p>NOTE: There is no specific training or education required as free training is provided. This is especially valuable for business coaches, insurance professionals, and others who desire to develop relationships with small business owners.</p>	
Background			
<p>There are 28 million (28,000,000) small businesses in the US with over 500,000 new ones starting each year. According to the United States Small Business Administration (SBA), the primary concern/constraint reported by small business owners is inadequate capital to start and grow their business.</p> <p>Innovative Capital Strategies, Inc. (ICS) has been retained by a 501(c)(3) non-profit that is a member of the Money Smart Alliance developed by the SBA and the FDIC to develop a national network of Affiliates. Leadership roles are especially needed.</p> <p>Affiliates set up free one-hour Access To Capital Classes with hosts, i.e. churches, chambers, business organizations/associations, etc. who provide the space and the audience. Specifically, the Affiliate simply shares the MOU with prospective hosts and then schedules a three-way call with the prospective host and their trainer. SBAs can facilitate and/or teach the curriculum.</p> <p>Heavy emphasis of the class is teaching small business owners how to access capital off their EIN (business credit). View most of the content of the one-hour class that we are setting up here: https://youtu.be/uKg11F70K1k</p>			